

James P. Harte
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PROFILE

A Construction and Design professional with more than 20 years experience in designing and building innovative and award winning retail projects.

- Excels at creating, managing and developing successful teams
 - Real world field construction experience. (Licensed Massachusetts Construction Supervisor)
 - Successful at delivering projects on time and with maximum budget control.
 - Proficient at handling and managing multiple projects and maximizing use of resources.
 - Excels in the development and implementation of maintenance services resulting in improved client satisfaction due to cleaner, better tempered and more aesthetic facilities.
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KEY ACHIEVEMENTS

- Directed largest growth of Stride Rite retail store openings in company history.
- All new/remodeled locations consistently came in on time and under budget.
- Developed and executed international store concepts.
- Delivered 20% cost savings by modifying store maintenance procedures.
- Designed and installed corporate showrooms including Jessica Simpson Selling Room
- Conceived the design and installation of the corporate retail store in Stride Rite Headquarters
- Inaugurated SOX (Sarbanes–Oxley) implementation for Store Development Department.

AWARDS & MEMBERSHIPS

- A.R.E. (Association for Retail Environments) Retail Advisory Council 2004 – present
 - Retail Design Institute member
 - Store of the year award for a **new concept**, Chain Store Age awarded at SPECS
 - Store of the year award for redesign of **small retailer**, Chain Store Age awarded at SPECS
 - Multiple internal Stride Rite awards and recognition including; Chairman's Club, Pinnacle Award and PACE
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PROFESSIONAL EXPERIENCE

Stride Rite Children's Group, Lexington, MA

1989 – present

Director Retail Environment

2008 – present

This position is an extension of the Director of Design and Construction position. I am now capitalizing on my knowledge of store design and construction to look beyond the functional aspect of these areas, exploring how retail is affected by the execution of these items. This will assist Stride Rite in expanding beyond their traditional marketplace and allow continuing growth of the company. Also, influencing International group in re-instituting worldwide store openings

Director Retail Design and Construction

2001 - 2008

Responsible for all aspects of Stride Rite's largest growth period with the addition of 235 stores, these directly contributed to the doubling of sales in five years (\$100M – \$200M). Initiated the re-conceptualizing of the Stride Rite Concept store by overseeing the activity of nationally known architectural firms. Capitalized on the skills of a reduced staff to excel in best practices which drove the largest store growth in Stride Rite's history. Mandated and achieved a zero punchlist philosophy with staff and external contributors.

Manager of Store Design and Construction 1997 – 2001

Implemented standards for outside architects resulting in decreased plan development time, improved uniformity of store design, consistent construction projects and condensed construction periods. Also, instituted major cost saving programs through the initiation of value engineered construction techniques. This decreased store development costs by an average of 10%. Guided the research and implementation of new construction management and drafting software.

Manager of Construction 1994 – 1997

Accountable for the realization of two new concepts; Keds and Great Feet! Worked in conjunction with the International Division to open stores in Hong Kong, Guam Singapore, Guatemala and Mexico. Optimizing the skills honed in the international program Stride Rite opened two Corporate Outlets in Puerto Rico. Developed a strong regional network of qualified general contractors to ensure the quality and cost effective construction of all store types.

Senior Store Planner/Dealer Coordinator 1989 - 1994

Retained specifically to revive failed licensee assistance program. Coordinated all aspects of the development of licensee operated stores, Administered Student Cooperative Program, including hiring and managing their design work load.

Old New England Development, Harvard, MA 1986 to 1989
Construction Superintendent

Specialized in retail and restaurant construction. As Superintendent the role maintained complete control of projects, including – bidding, scheduling, purchasing and onsite management.

Burger King Corporation, Westboro, MA 1983 to 1986
Dealer Coordinator

Main liaison between Development Department (real estate and construction) and franchisees. Responsible for site inspections at new and remodeled franchise locations to ensure adherence with Burger King Standards. Consulted with architects and advisors to create effective and aesthetic building plans and site layouts

Commercial Union Insurance, Dartmouth, MA 1980 to 1983
Claims Adjuster

Field adjuster for first party losses (personal property). Prepared extensive loss reports, negotiated with property owners and their representatives. Participated on Hurricane catastrophe team

EDUCATION & LICENSES

- **Suffolk University, Boston MA - Bachelor of Science, Marketing Communication 1980**
- **Massachusetts Construction Supervisor License**